

East Lancs Chamber of Commerce Seminar

14 October 2011

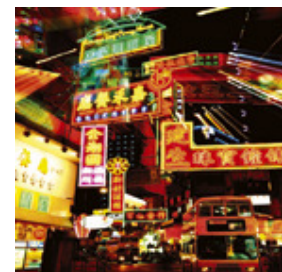


North West International Trade Team

International Trade Support for North West Companies

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International Trade Advisor



In association with



Exporting for North West Companies



- Huge opportunities in new and developing markets.
- Provide new innovative ideas for UK market.
- Raises profile, productivity and confidence.

But

- Companies need the confidence, skill and capacity
- Product or service must be suitable for the target market.
- And how do you know where to start

Am I doing the right thing?



UK Trade & Investment

- Partnership between the Foreign and Commonwealth Office and the Department for Business, Innovation and Skills
- Impartial Support for British companies, large and small at home and abroad.
- Wide range of support.
 - Information
 - Advice
 - Access

UKTI Support

Information – Websites and Seminars

- UKTI Website. Country market and Sector Pages
- Business opportunity briefings on the website
- Ongoing range of events and workshops
- Other events and training courses through UKTI, HMRC and North West Chambers

Advice

- General exporting advice available from International Trade Advisors
- Support programmes for both new and growing exporters
- Sector and market advice from commercial officers and specialist advisors

Access

- Support for trade missions overseas; for primary research in overseas markets and for companies exhibiting at international trade shows.

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www.ukti.gov.uk/pt_pt/export/countries/asiapacific/southeastasia/vietnam.html?null

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Vietnam

"Vietnam is designated one of UKTI's High Growth Markets. The economy is continuing to expand. In 2010 industrial production rose by 16.1% (January 2011). Inflation remains a concern at 12.2% (January 2011) but the fundamentals of the economy remain strong. Vietnam has just reached Middle Income Status (US\$1,000 per capital) largely as a result of continued high growth, the GDP growth in 2010 was 6.7% and an average of 6.9% over the past five years. Bilateral trade has grown strongly. The UK is the 17th largest investor in Vietnam with a total of US\$2.151 billion. UK exports of goods & services in 2009 were £326m an increase of 18% on 2008 (£277m).

Business opportunities in Vietnam

- [15 Sep 2011 Vietnam - Management Software Suite for University](#)
- [15 Sep 2011 Vietnam - Supply of Equipment for University](#)
- [24 Aug 2011 Vietnam - Expressions of Interest - 2011 Education Achievement Survey](#)
- [23 Aug 2011 Vietnam - Airport Lighting \(Safety\) Systems](#)
- [18 Aug 2011 Vietnam - Second Higher Education Project](#)
- [View Business Opportunities](#)

Events

[View all events from Vietnam](#)

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About exporting

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Other countries

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Vietnam

Sector Briefing
 Latest sector briefings from our global network of embassies, consulates and high commissions around the world.



10 results per page **SHOW** Sort by: Relevance **SORT**

16.09.11 [Infrastructure sector in Indonesia](#)
 Developments in Indonesia's infrastructure sector.

13.09.11 [Transport sector in Vietnam](#)
 Developments in Vietnam's transport sector.

24.08.11 [Security opportunities in Vietnam](#)
 Vietnam is considered a safe country in the world however; it faces different threats to the country's security with external and internal issues.

12.08.11 [Healthcare Sector in Vietnam](#)
 Latest overview of market potential of Healthcare opportunities in Vietnam.

More on Vietnam

- > [Doing Business](#)
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UKTI Support - Advice

Comprehensive Support - Gateway to Global Growth

for small and medium sized companies with some export experience looking to access new or more difficult markets.

Advice, guidance, training, and assistance (including financial support) for companies to progress through an agreed action plan working with an account manager international trade advisor, accessing specialist and external support as suitable.

Specialist Advice

- Strategic Alliances and joint ventures
- Commercial agreements
- International Strategy Review

UKTI Support - Access

Export Market Research Scheme

For companies seeking assistance with the planning and funding of primary research visits overseas

Overseas Market Information Service

The provision of access to your target market - Research, partner or client identification, programme arranging, event management and other support available from our Embassies overseas (chargeable but subsidised)

Tradeshaw Access Programme

Assistance for companies looking to exhibit at overseas shows

Trade Missions

Contact Us

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